

Minutes of the 37th Annual General Meeting (AGM) of
Alvingham Social Club (ASC)

Sunday 12th November 2017

The Chairman opened the meeting by welcoming the 13 members in attendance to the 37th AGM. For the purpose of accuracy, the meeting was informed that a Dictaphone would be recording the meeting.

Mr T Hand proposed the Minutes of the previous AGM to be accepted as a true and accurate record, Mr A Orpwood seconded this, all those present were in favour.

Chairman's Report

The number of members currently stands at 226 up on last year. We still have the same few members who use the club on a regular basis.

We are still putting events on a non-food Friday which is still proving very successful in getting more people attending the club. Open mic nights are still very popular but still seem to attract more non-members than members. We have the cube nights which are proving very popular and the darts and pool knockouts which attract the usual following. It is worth noting that these events have attracted most of our new members this year

Sunday nights we still have the film nights, Bingo and Quiz nights. We have also started a games night on the second Sunday of the month which is currently been revamped to try and attract more members.

Family Events

We still have the family events – Easter Egg hunts, treasure hunts, Halloween and Christmas party, these events have always proved very popular. And this year has been no exception.

Prices

We are a members club and as such we always aim to keep prices as low as possible this became more and more difficult due to continuing price hikes from our suppliers. We had increased prices on function and hoped this would negate the need to raise member's prices but it became apparent that function prices alone wasn't going to raise our GPP to a sustainable level. This partly due to the lack of private functions been booked through the village hall, so earlier this year the decision was reluctantly made to raise member's prices. I would add this was the first wholesale price rise for over 5 years and the clubs prices are still well below the average.

Food

Food is still important in attracting more people in to the social club and we still have Claire doing the food nights on every other Friday. Food is still a massive draw in getting members in to the social club and losing it isn't an option. It was decided this year to give Sunday dinners another go we have only had one at the moment and the feedback was very encouraging so that's something we will be continuing in the New Year.

Food is always available on social club nights and the Hot-pots are still proving very popular without which we wouldn't get half the people in on non-food nights.

Thanks

At this point I'd like to mention the bar manager, as a lot of you will already know we now have a new bar manager Kyle had been doing the job for the last 10 years and he decided it was time to hang up his social club keys I would like to thank Kyle for all he did in his time as manager. The role of manager is an integral part of the social club and how it runs and we were very fortunate in getting the services of Gavin who his doing a wonderful job as manager and he also offered to take on the role of stock ordering. So a big thanks to Gavin.

I would like to thank a few people at this point. These are all people who though not on the committee work tirelessly to make the social club the success that it is and utilise it facilities.

Trev Hand (Key Game)

Val Hand (Xmas Draw) Shopping for prizes taking round sheet.

Jane and Simon Babbs (Film Nights) First Sunday every month

Steve and Maria Vincent Open mic nights

Laurence Making props for cube night.

Anyone else who at any point has helped during the year to put on events.

ASC Committee

This year as seen a change in the committee sadly we lost our treasurer Tony who passed away suddenly. Tony was a valued member of the committee and as treasurer is attention to detail and impeccable account keeping were second to none and he will be sadly missed. Rhea Timmins also decided to leave the committee earlier in the year so a big thank you to Rhea for all she did. We how however recently co-opted Ian Whittington on to the committee hopefully Ian will bring some new ideas.

So the committee has it stands now are : Mr N Midgley (Chairman), Kathryn Watson (Secretary), Gordon Cummings (Treasurer), Richard Duncanson, Viv Duncanson, Rob Shaw, Mike Shaw, Marie McBain, Martin Stebbings, Ian Whittington , Luke Tasker , Tori Stratford and Toni Cummings.

As every year I would personally like to thank all the committee members for all their support now and in the future.

Treasurer's Report (copy of report from Mr G Cummings)

Following the tragic death of Tony Wahlberg at the beginning of 2017, I stepped up to take over the treasurer's job again.

I have to pay tribute to Tony, as the accounts and paperwork were all 100% spot on, which made what could have been a difficult transition relatively easy. I must also thank Roz Wahlberg for her cooperation and enormous help to both myself and the committee at what was an extremely difficult and upsetting time for her and the family. Tony brought a great deal of business acumen to the role of treasurer, and his untimely death could have put the club in a difficult position, were it not for his accuracy, skill, and the support of Roz. On behalf of both myself and the members, I would like to say a heartfelt thank you.

The year just finished can be best described as steady as we go. It was effectively a break even position. This on the face of it could be seen as a good result, as a members club, not for profit, this result is as it should be, proving that our bar prices are at the correct level, and just covering our running costs.

Our auditor also decided he was not able to carry on, and a difficult search for a new auditor eventually was successful. This means the accounting is slightly different when combined with my simplifying the accounts process.

I would also like to thank our new Bar manager Gavin Spendlow. Kyle was a hard act to follow, but Gavin's grasp of the accounting needs and accuracy has made my job easy. Likewise, Martin, Nigel and Rob's monthly accuracy doing the stock take deserves thanks and recognition.

However, there are some worrying dark clouds on the horizon which I know the committee are well aware of, and I need to share with our members. Simply put, not enough members use the club, and the very survival of this social club very much rests on a few stalwarts, and the occasional outside function. In fact I would go as far as to say without functions and food, we would not survive. Some will say it has always been that way, and they would be right, but a worrying trend is that these functions are getting less as the village hall struggles to attract bookings, and at the same time members attendance has dropped.

Bar Turnover for the year was £23,936. Looking back in 2012, our turnover was £34,800

I am sure the chairman will mention our events such as Open Mic nights, Cube nights, and the bank holiday, Halloween, and Christmas efforts that the committee drive forward, these too bring in much needed funds to keep the club going.

Functions, parties, and private bookings need to increase for the good of the social club and the village hall. The alternative is unthinkable

Food is a key ingredient, and again, without the hard work of Claire and her team, Friday nights would be very quiet these days.

Sunday nights are a real problem, without the Sunday night activities I hate to think what would happen. Here we must pay tribute to Viv and Richard for organising both Bingo nights, and also the Quiz nights. Hard work and giving up personal time to keep Sunday nights viable. Also to Jane and Simon Babb, who are not on the committee for organising the film nights. Without these activities Sunday nights just would not be viable, in fact, on Sunday 22nd October we had a first....takings were 0, zero, nothing. Nobody came into the club.

The good news is that we continue to attract new members, mainly from outside the village. Often we hear the remark, "wow, what a wonderful facility you have in your village, there is nothing like this in our village."

Highlights from the accounts.

This year we were delighted when someone (who has asked to be anonymous), very kindly donated £1000 to the club to enable us to purchase a new film projector and dvd player. Only myself and the donator know who they are, but I am sure you will join me in saying a big thank you for this very generous gift.

Wages were much lower, this is in part due to the lack of functions, and also the excellent bar staff management of Marie McBain.

In summary

The club is solvent, the committee regularly review bar prices to keep them as low as possible for members. The committee are well aware of the concerns and are constantly thinking up new ideas to keep the club viable, but at the end of the day it is up to members to support the club.

In the last 5 years bar sales have declined by 31%. If this trend continues the result is obvious.

The adage "use it or lose it" has never been so true.

Alvingham Social Club
Financial Results
Year End 30 September 2017

	Year to 30th September 2017		Year to 30 th September 2016	
	£	£	£	£
INCOME				
Bar Sales		23,936.54		26,278
Less cost of sales		14,701.74		16,117
GROSS PROFIT		<u>9,234.80</u>	38.58%	<u>10,161</u>
OTHER INCOME				
Guest Fees & Members Subs		2,262.00		2,196
Key Game		1,786.00		1,640
Functions Raffles		107.00		997
Food Sales		225.00		1,014
Bank Interest		-		53
Christmas Draw		616.50		186
New Years Eve		380.00		551
Donation		1,000.00		-
Miscellaneous		958.02		1,068
Spring Dinner		1,603.50		413
Race Night		-		558
		<u>8,938.02</u>		<u>8,490</u>
Total Income for the year		<u>18,172.82</u>		<u>18,651</u>
Expenditure				
Wages	5,934.47		7,455	
Rent	3,928.00		3,880	
Stationary	24.93		134	
Function & Raffles	805.14		2,660	
Food	419.47		1,180	
Christmas draw	543.00		-	
Spring Dinner	1,581.00		-	
Key Game	1,617.62		1,628	
Repairs	376.02		185	
Licence	151.24		186	
Equipment	932.12		323	
Miscellaneous	858.35		389	
Heating	241.00		276	
Donation	50.00		-	
Accountancy	340.00		200	
Insurance	-		651	
Telephone	63.38		201	
Entertainment	-		150	
Web Site	34.99		223	
Till	18.05		-	
		<u>17,918.78</u>		<u>19,721</u>
Surplus/(Deficit) for period		<u>254.04</u>		<u>- 1,070</u>

Alvingham Social Club
Financial Results
Year End 30 September 2017

Balance Sheet			
ASSETS			
Debtors			156
Bar Stock	3,272.66		2,979
Lloyds TSB Bank	12,282.06		11,495
Cash on Hand	220.00		528
		<u>15,774.72</u>	<u>15,158</u>
LIABILITIES			
Creditors	862.60		500
TOTAL NET ASSETS		<u>14,912.12</u>	<u>14,658</u>
Represented by-			
CAPITAL ACCOUNT			
Bal Bfwd	14,658.08		15,728
Movement	254.04		1,070
TOTAL CAPITAL		<u>14,912.12</u>	<u>14,658</u>

ACCOUNTANTS REPORT

The Income & Expenditure account and Balance Sheet have been prepared from the books vouchers and records for the year ending 30th September 2017. I am satisfied that the books and records are maintained in an appropriate manner and that they are a true reflection of the clubs performance and financial position at the year end.

J.R. Truss
J R Truss - Auditor
26-Oct-17

Mrs C Shucksmith proposed the accounts to be accepted as a true record, Mr T Hand seconded this, all present were in favour.

Committee Election

Position	Proposed	Seconded	Vote
Treasurer (Mr G Cummings)	Mr R Duncanson	Mr T Hand	All in favour
Secretary (Mrs K Watson)	Mr C Shucksmith	Mrs V Hand	All in favour
Committee	Mrs V Hand	Mr D Shucksmith	All in favour

Mr D Shucksmith extended thanks and encouragement for the successful Sunday Lunches – positive feedback and hopeful for the continuation of these.

The AGM concluded with Mr R Duncanson extending thanks to Mr N Midgely, acknowledged by the Committee and all those present.

There being no further agenda items the AGM was closed at 20.32hrs.